

# Leading with Emotional Intelligence

Self-Awareness • Empathy • Influence • Resilience

60-Minute Keynote or Workshop

All Leadership Levels

Interactive & Practical

William C. Davis | Leadership Blueprint | In partnership with the Workplace Leadership Institute

90%

of top performers score high in EI (TalentSmart)

58%

of job performance variance linked to EI

4×

lower turnover on EI-led teams

70%

of engagement driven by the direct manager (Gallup)

## ABOUT THIS KEYNOTE

### The Real Edge Isn't IQ

Decisions are faster. Teams are more diverse. Pressure is constant. Technical skill gets you to the table — **emotional intelligence keeps you there.** This dynamic keynote gives every delegate a practical EI toolkit they can use on Monday morning.

## THE FIVE-SKILL FRAMEWORK

### What Delegates Master

- 1 **Self-Awareness**  
See yourself the way your team sees you. Precision shrinks the emotion.
- 2 **Self-Regulation**  
Choose your response instead of reacting. Close the stimulus-response gap.
- 3 **Motivation**  
Internal drive toward a purpose larger than yourself.
- 4 **Empathy**  
Read the emotional makeup of others without losing yourself.
- 5 **Social Skill**  
Build rapport, trust, and influence at scale. Influence is the transfer of feeling.

## SESSION OUTCOMES

### What Delegates Leave With

- ✓ Identify the EI skills essential for developing emotionally intelligent leaders
- ✓ Strategies to improve self-awareness and drive team engagement & productivity
- ✓ Apply emotions as a source of leadership, communication, and influence
- ✓ Understand how EI shapes the way leaders respond under pressure
- ✓ Ready-to-use phrases and practices for high-pressure conversations
- ✓ Strategies for unlocking Trust, Connection & Inclusion across teams
- ✓ Emerging EI competencies: digital empathy, psychological safety, adaptive resilience
- ✓ Tap into human potential — create conditions for people to exceed expectations

## TOPICS COVERED

### Inside the Session

- The EI Equation
- The 6-Second Pause
- Empathy in 3 Layers
- What EI Leaders Don't Do
- Leading Under Pressure
- Trust, Connection & Inclusion
- Tapping Human Potential
- Monday-Morning Phrases

“ People work harder for a leader who believes in them than for one who manages them. EI isn't a soft skill — it's the skill that makes every other skill work.

— William C. Davis | Leadership Blueprint

## William C. Davis

Leadership Consultant & Keynote Speaker • 38+ Years Experience • Leadership Blueprint

BOOK THIS KEYNOTE

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